

# PUTTING THE 'COMMUNITY' IN COMMUNITY SOLAR





- Local service, headquartered in Denver, CO.
- Excellence in customer care
- Our employees are our customers



#### Local Businesses

- Subscribers can choose gift cards to local businesses when they sign up
- Over \$100,000 has been invested in local businesses.



#### Landowners

 We help farmers preserve their land and even grow crops alongside solar through innovative agrivoltaic developments.



#### The Planet

- When possible, we design our gardens to serve as a habitat for bees and butterflies that pollinate local farms.
- We try to build on brownfield sites, which include land with limited use such as old landfills or chemical spill sites.

# Average Impact\*



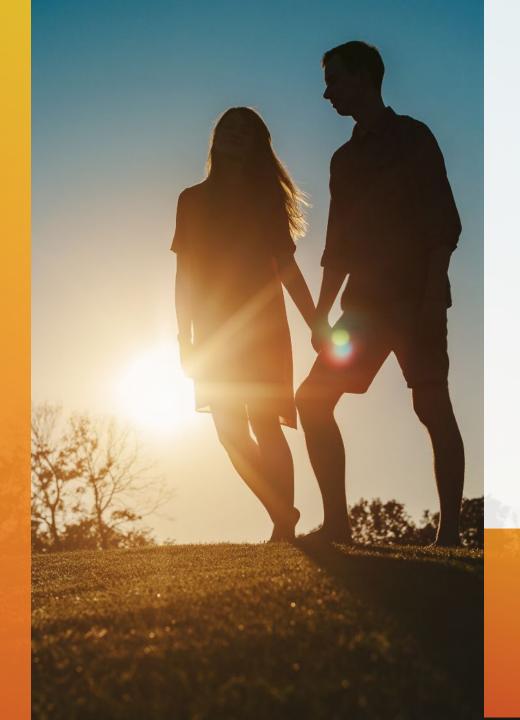
Take 28 cars off the road



104,000 pounds of burned coal avoided



1,346 CO2-absorbing trees planted.



## **Key Benefits**

- Save money on your electricity bill
- ✓ No upfront costs
- ✓ No equipment
- ✓ No long-term maintenance
- ✓ Take your plan with you if you move
- Make a sustainable choice in where you spend your energy dollars

# Who Is SunShare

Facts & Figures





#### Who Is SunShare

• Leaders in Community Solar since 2011.



Nation's first community solar legislation passed in Colorado. Founded in Colorado Springs by David Amster-Olzsewski Largest community solar program opens in Minnesota Gov. Jared Polis signs the Community Solar Gardens Modernization Act, expanding program for more residents, at SunShare's JeffCo. Community Solar Garden.

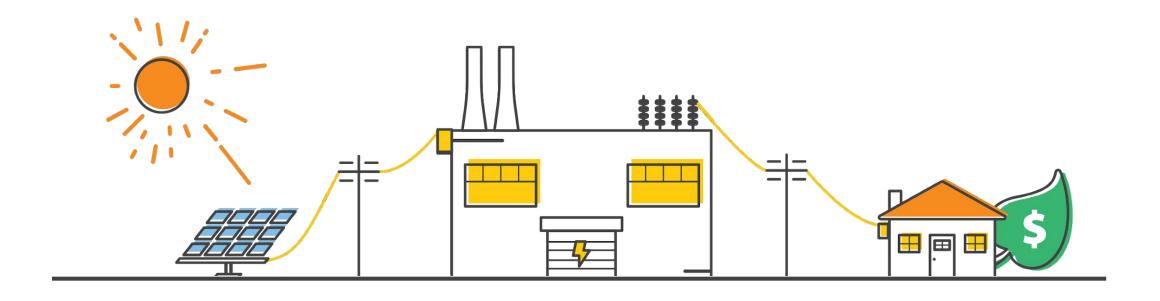
10<sup>th</sup> Anniversary of community solar. 20 states and Washington DC now have community solar legislation.

10<sup>th</sup> Anniversary of SunShare.



## WHAT IS COMMUNITY SOLAR?

How It Works



Solar garden harnesses energy from the sun.

Solar garden is connected to the power grid.

Subscribers displace fossil fuels.



#### SAMPLE BILLS



For questions about billing or your subscription, please contact:
SunShare Customer Care
800.793.0786
customercare@mysunshare.com

To pay your bill online, please visit mysunshare.com

#### SunShare LLC COMMUNITY SOLAR GARDEN

Tom Smith

Billing Account number: 111-11111111-000
Invoice number: ORD-1111111111

Billing Address: 1234 Test Avenue, Minneapolis, MN 55124 Service Address: 1234 Test Avenue, Minneapolis, MN 55124

#### SUBSCRIPTION SUMMARY

Invoice Date: 8/24/2018

PREMISE	XCEL ENERGY ACCOUNT	PRODUCTION MONTH	KWH PRODUCED	SSA RATE	CURRENT MONTH BILL CHARGES
3111111111	51-19286846-8	07/01/2018	373.97	\$0.14791	\$55.31

Your Community Solar Subscription is making a meaningful difference in your community. Over the lifetime of your subscription, you have contributed solar energy equivalent to:



12,953 Miles of driving avoided



Pounds of coal burning avoided



77 CO2-absorbing trees planted

the lifetime of your subscri	
Cumulative Bill Credits earned:	\$1,194.43
Cumulative Community Solar Bills:	\$1,081.50
Cumulative Savings:	\$112.93

Bill Credits earned on your Xcel Energy® Bill ove

TOTAL AMOUNT DUE	109
Prior Month Bill Charges	\$49.13
Fees Assessed	\$0.00
Payment Received	\$49.13
Outstanding Subtotal	\$0.00
Current Month Bill Charges	\$55.31
Amount Due	\$55.31
Due Date	9/20/2020

Thank you for your commitment to a cleaner, brighter future by supporting renewable energy!

Please detach and return the payment stub below with your payment and make your check payable to SunShare LLC.

Xcel Ene	rgy*
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	ACCOUNT N	ACCOUNT NUMBER		
TOM SMITH 1234 TEST AVENUE	51-19286846-8		09/09/2020	
MINNEAPOLIS, MN 55124	STATEMENT NUMBER	STATEMENT DATE	AMOUNT DUE	
	12345678	8/11/2020	-\$6.70 CR	

SERVICE ADDRESS: 1234 TEST AVENUE MINNEAPOLIS MN 55124

NEXT READ DATE: 09/10/20

#### **ELECTRICITY SERVICE DETAILS**

PREMISES NUMBER: 3111111111 INVOICE NUMBER: 1111111111

METER READING INFORMA	TION		
METER 12345678		Read Dates: 7/07/18 - 8/10/18 (34	4 Days)
DESCRIPTION	CURRENT READING	PREVIOUS READING	USAGE
Total Energy	52055 Actual	51784 Actual	271 kWh

ELECTRICITY CHARGES	RATE: R		
DESCRIPTION	USAGE UNITS	RATE	CHARGE
Basic Service Chg			\$10.00
Energy Charge Winter	271 kWh	\$0.090320	\$24.48
Fuel Cost Charge	271 kWh	\$0.026531	\$7.19
Decoupling Adj	271 kWh	\$0.003064	\$0.83
Affordability Chrg			\$0.97
Resource Adjustment			\$1.97
Subtotal			\$45.44
City Fees			\$3.75
Transit Improvement Tax		0.50%	\$0.25
County Tax		0.15%	\$0.08
State Tax		6.875%	\$3.39
Total			\$52.91

OTHER RECURRING CHARGES DETAILS		
DESCRIPTION		CHARGE
Solar*Rewards Community Solar		
Production Credit		
Solar Production Period	July 2020	
SRC039865 REC credit >250kW 373.97 kWh x 0.15940		-\$59.61 <b>CR</b>



## **Current Garden Rates and Savings**

Garden Name	County	Garden Built	Years Old	SSA Rate \$/kWh	Savings per kWh**	Avg yearly savings***
ZumbroSun	Wabasha	Apr 2019	4	\$0.15616	\$0.01814	\$158
SaintSun*	Wright	May 2019	4	\$0.15616	\$0.01814	\$158
ScottSun*	Scott	May 2020	3	\$0.15198	\$0.02232	\$194



SSA Rate for a new garden

\$0.14010

SSA Rate annual escalator

2.75%

#### **Xcel Energy Bill Credit Structure:**

- Approx Proposed Bill Credit Rate \$0.17430
- Typically changes each year in April (Xcel is behind)

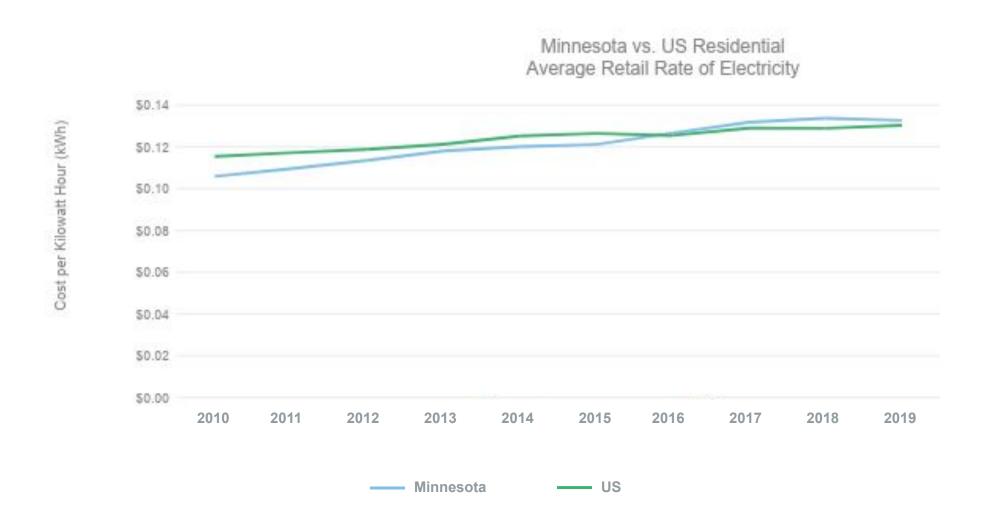
\*Hennepin County eligible



<sup>\*\*</sup>Approx Proposed Xcel Bill Credit Rate of \$0.17430 minus Current SSA rate

<sup>\*\*\*</sup>Based on average MN household usage of 8700 kWh of electricity per year

### HISTORICAL ELECTRICITY RATES





# **Exiting the Plan**

**Ineligibility** – If you move outside of Xcel Energy's service territory or otherwise become ineligible to participate in the program, you have no further obligation to SunShare.

**While Eligible** – If you want to exit the program while you are still eligible, you may name a replacement subscriber and SunShare will transfer your subscription to that new subscriber.

**Waitlist** – If you want to exit the program and you do not have a replacement subscriber, SunShare will find a replacement subscriber from its Wait List.

No Waitlist—If there ever happens to be no waitlist, you may be charged an exit fee of \$250.

Note: Should you request a transfer as described above, your subscription will remain active until this transfer is complete, which may take up to 60 days to process.